



ZHEJIANG TIANBAO INDUSTRIAL CO., LTD

Floor 7, Full Building, No. 1306, Jiangning Road, Putuo District, Shanghai China

TO MESSERS:

ATTEN.:

TEL NO.:

FAX NO.:

Email:

FROM : ZHEJIANG TIANBAO INDUSTRIAL CO., LTD.

SENDER: RICHARD.CHEUNG

TEL NO.: 86-21-62981453-0

FAX NO.: 86-21-62997451

Email: zjh@tb-stainless.com

Offer Sheet

Dated: Jan. 15, 2003

MATERIAL	STANDARD	NB	Sch	THEORETIC SIZE (mm)				THEORETIC QUANTITY				CIF PRICE & AMOUNT (USD)	
				O.D.	W.T.	LENGTH/PC	QTY/(pcs)	TOTALENG(m)	MEAS.(cbm)	TOTAL WEIGHT(kg)	PRICE/M.T.	PRICEMETER	AMOUNT
TP304L	ASTM A213m			38.10	2.84	6096	2344	14289.02	20.74	35643.22	3600	8.98	128316
TP304L	ASTM A213m			38.10	2.84	3048	969	2983.51	4.29	7367.38	3550	8.86	26154
TP304L	ASTM A213m			50.80	2.64	1829	64	117.06	0.30	370.73	3700	11.72	1372
TP304L	ASTM A213m			50.80	2.64	2438	716	1745.61	4.50	5528.55	3700	11.72	20456
TP304L	ASTM A213m			38.10	2.64	6096	1471	8987.22	13.02	20910.96	3550	8.28	74234
											250531		

69820.84

Commodity: prime cold drawn seamless stainless steel tubes, round, generally complying with above grades and standards.

Delivery conditions: annealed, pickled, clean and grey white, solid soluted and passivated with plain ends.

Allowance: reasonable deviations in weight & size according to standards allowed.

Packaging: when o.d. under 30mm, packed in wooden cases; otherwise strapped bundled.

Marks on tubes: Manufacturer Symbol, Grade, Standard, Size, Heat No. (or at the buyer's option).

Delivery: within 120 days upon receipt of L/C, allowing 7 days as flexibility (or upon further negotiations).

Payment terms: by irrevocable documentary sight negotiation L/C; +-5% shipment quantity & L/C amount permitted.

Price term: CIF as per Incoterms 2000. Port of loading: China main ports.

Insurance: to be covered by the seller for 110% of the invoice value against all risks from warehouse to warehouse.

Extra charges: for buyer's account in case extra delivery conditions requested; L/C transferring charges in the third place for buyer's account.

Offer validity: within 3 days. The price is subject to frequent market fluctuations without our prior notice when the offer falls due.

Seller's Bank Information:

Advising bank: Guangdong Development Bank Wenzhou Sub-branch

Beneficiary: Zhejiang Tianbao Industrial Co., Ltd./ 1 Yaqian Ind. Area, Longwan Wenzhou China).

Swift Code: GDBKCN22HH3; Telex: 37160 GDBWZ CN

Access to TBS: <http://www.tb-stainless.com> <http://www.tbssteel.com> Email: zjh@tb-stainless.com MSN: googleholly@hotmail.com